



Salem Communications Seattle

2201 Sixth Ave., Suite 1500, Seattle, WA 98121

Ph 206-443-8200 Fx 206-777-1122

Position Title: KGNW/KLFE Account Manager
Open Date: 1-17-08
Close Date: Until filled

Company: **Salem Communications Corporation** is a leading broadcaster of religious programming and informative talk. The company owns and operates commercial radio stations in major markets throughout the United States. **Salem is an Equal Opportunity employer.**

Position Summary: Sell advertising time for our Christian Teaching and Talk station to local businesses and advertising agencies. Call on key decision makers to develop new business. Write and present proposals. Responsible for accomplishment of specific revenue goals; develop and maintain excellent client relationships.

Reports to: Director of Sales

Salary: D.O.E,
This is a Salary, Exempt position

Benefits: *9 paid holidays *401K
*Cafeteria (Flex) Plan *Paid parking
*6 days paid sick leave after 90 days *Medical, Dental, Vision
*10 days paid vacation after 1 year of service
*Phone/Car allowance

Requirement of Position: Minimum three years media sales experience preferred. Demonstrate ability to produce revenue goals. Persuasiveness to develop new business, excellent oral and written communication skills, strong quantitative skills, Washington driver's license and personal transportation required. Proficient in Word, PowerPoint, Outlook and Internet. Bachelor's degree preferred. Ability to follow company policies and procedures.

Personality Traits: Must have excellent communication and presentation skills, well organized, a team player, a positive attitude and a passion for our Christian Teaching and Talk stations.

Contact: Jobs@salemradioseattle.com
Fax 206-777-1133
Emails or faxes only
Please provide position title of interest, resume and cover letter

